



# Procurement Times

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ENTERPRISE GOVERNMENT WIDE ACQUISITION CONTRACT (GWAC) CENTER

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### ANSWER CONTRACT FACTOIDS!

2956 Task Orders  
\$4.38 B Funded Sales  
\$8.84 B Estimated Value

### MILLENNIA CONTRACT FACTOIDS!

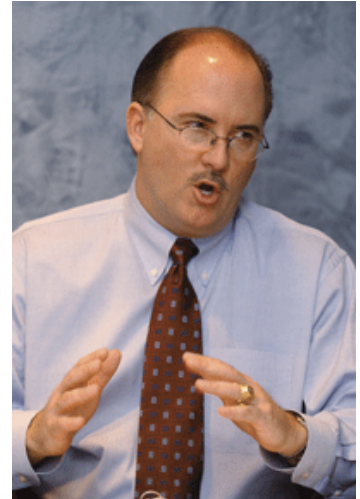
112 Task Orders  
\$4.91 B Funded Sales  
\$8.83 B Estimated Value

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### *Enterprise GWAC Center Hosts All Hands Meeting* *Monti Jagers*

On Feb 2, 2006, John Johnson, GSA's Assistant Commissioner, Service Development and Service Delivery, Federal Technology Service (FTS) and David Drabkin, Acting Assistant Commissioner for Acquisition, FTS conducted an all hands meeting at the Enterprise GWAC Center. The All Hands meeting afforded the Enterprise GWAC Center associates the opportunity to meet the new leaders of the national office and gain a better understanding of the new Federal Acquisition Service (FAS) organization and how the GWAC Center fits in. GWAC Center associates Rebecca Eden, Susan Currey and Mimi Bruce presented an overview of the roles and responsibilities of the GWAC Center prior to remarks from Mr. Johnson and Mr. Drabkin.

Mr. Johnson, Assistant Commissioner, Program Planning and Development in the new FAS Organization, discussed the Integrated Technology Services (ITS) business portfolio, which will combine the existing information technology, professional services, and telecommunications business lines. The major acquisition channels include Multiple Award Schedules (MASs), Government-Wide Acquisition Contracts (GWACs), and Government-Wide and Local Telecommunications Contracts. Program Planning & Development focuses on rationalizing acquisition vehicles and developing and managing strategic sourcing opportunities. MAS and GWAC programs will have active program development and managers looking at how to rationalize and reduce duplications among vehicles. Major initiatives include Alliant, Networx and SATCOM-II.



Mr. Drabkin is the Acting Director for Acquisition Operations, ITS in the proposed FAS organization. Acquisition Operations is comprised of contracting officers and contract specialists who work in collaboration with the Program Planning and Development program and project managers and other service delivery personnel. Acquisition Operations provides contract management support, consistency in procedures and greater attention to career development activities for the acquisition workforce.

Both Mr. Johnson and Mr. Drabkin reiterated their commitment to a smooth transition and implementation of the new organization. They provided assurance that associates working on national programs like GWACs will remain where they are, but will report to a national program manager. No matter where they are geographically located, the FAS staff conducting National programs will report to National Program Managers/Commissioner and the FAS staff conducting local customer service delivery programs will report to the Zonal FAS executive/Regional Administrator.

***ReadyNetz Receives ITS Small Business Subcontractor of the Year Award****Stan Joosse*

On January 31, 2006, Rosanne Satterfield, Sr. Vice President for Corporate Communications and Marketing, ITS Corporation, presented the ITS small business subcontractor of the year award to ReadyNetz, Inc. in the GSA FTS San Diego Area Team Conference Room.

ITS established their Small Business Outreach Program in October 2000 when ITS was still a small business. Since then, ITS has grown to over 800 employees at 120 customer locations in 28 states and overseas. Never forgetting their roots, ITS has maintained a vigorous small business subcontracting program with focus on improving customer service delivery through small business partnership. In CY 2004 on the ANSWER contract, 92.5% of all subcontracted work at ITS was performed by small businesses.

ReadyNetz has been a premier small business partner providing PC/Network support within the GSA FSS and FTS offices in San Diego since October 2002. The owners of ReadyNetz, Dennis and Andrea Hartmann, work full-time at the GSA site. Their support is critical to the success of the GSA operations.

ReadyNetz won the award in competition with 16 other stellar small businesses that were nominated by ITS managers across the country. ReadyNetz was nominated by Mark Cardenas, ITS Western Region Vice President. The ceremony was attended by senior members of ITS management and a large group of satisfied customers from the supported GSA offices.



Pictured from left to right: Stan Joosse, ITS Vice President / ANSWER Program Manager; Art Duggan, GSA FTS San Diego Area Team Executive; Dennis Hartmann, ReadyNetz; Monti Jagers, Deputy Director GSA Enterprise GWAC Center; Rosanne Satterfield, ITS Sr. Vice President Corporate Communications & Marketing; Mark Cardenas, ITS Vice President Western Region Manager.

***February Events*****Date:** February 1, 2006**Location:** San Diego, CA**Event:** ANSWER Program Review**Date:** February 2, 2006**Location:** San Diego, CA**Event:** All Hands Meeting with John Johnson and David Drabkin***Enterprise GWAC Center  
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